



## Distribution Industry Software & Technology Experts

# Aktion Associates, Distributing a Modern Technology Strategy

### Your Trusted Distribution Technology Partner.

For over 40 years, Aktion Associates has been focused on providing software and IT infrastructure solutions to the Distribution Industry. We understand business technology and the critical role it plays for companies like yours to thrive in today's high-tech world. We are your trusted technology partner, your IT architect, ready to develop and deliver a comprehensive technology roadmap; unique to your business needs, designed to improve your profitability and drive your continued growth.

Our consulting team has deep-rooted industry and application expertise focused on addressing business process improvement, including best practices and innovative technology solutions. Aktion is recognized as one of the largest **Distribution Industry Focused partners** in North America. We have a portfolio of over 30 different industry software solutions and can assist with any software application requirement in the distribution industry space. Every solution we distribute is available to be fully deployed in the cloud to support the mobile needs of the Distribution Industry.

Check out our distribution industry solutions to help keep your company at peak performance.



## **We're not just IT solutions experts, we're distribution experts as well.**

Complex pricing, multi-channel sales, procurement optimization, efficient warehouse operations – modern distribution companies meet these challenges by incorporating best-in-class technology solutions across their complex organizations. Unlike typical IT solution providers, we know the distribution industry inside and out.

### **Specializing in the Distribution Industry**

Built specifically for the needs of the evolving distribution industry, our distribution products is a comprehensive solution that integrates new technologies with unmatched flexibility to better serve customers, expand profitability, and sell to the next generation.

When you need to optimize every facet of your operation—from inventory and warehouse management, financials, multi-channel sales orders, purchasing, and more. You'll manage transactions with unparalleled visibility across the enterprise, allowing for better and faster decision-making. Accelerate your pace of business and your profitability with technology innovations.



Acumatica Distribution Edition is a comprehensive cloud-based ERP solution designed for wholesale distributors. With robust features such as inventory management to optimize inventory levels and streamline item creation, order management to handle sales orders, purchase orders, and requisitions efficiently, and warehouse management to improve operations.

The platform built specifically for distributors provides real-time visibility of inventory and costs, helping businesses balance supply and demand, streamline procurement, and automate warehouse operations, making it a robust solution for distribution businesses.

## Considering A Next-Gen Solution?

We know that over time, your ERP solution no longer delivers the results you are looking for. At Aktion, we want to facilitate a dialogue that leads to a proactive approach to IT initiatives. We created a blueprint to help customers understand their IT options and make informed decisions on a technology strategy. We understand that the process of migrating to a new ERP can be a daunting process.

## Characteristics of Companies Migrating to Next-Gen Software

Software is not meeting business requirements	✓
Business requires a modern application	✓
Need web-enabled, open database, mobility	✓
Desire to move applications to the cloud	✓
Vendor not providing adequate migration option	✓
New employee influencers	✓

## Are you ready for a business where downtime and lost profits are a thing of the past?

### Aktion Managed Services

An always-on business is a reality with Aktion's Managed Services, a suite of proactive management services and tools developed specifically for your application and industry.

Most managed service providers force you to conform to a generic, one-size-fits-all services model. These providers disregard key elements that make your business unique and successful.

Our Managed Services and Cloud Services programs have consistently delivered excellence in private cloud hosting and on-premise network management. Aktion's range of Managed Service plans can augment your existing IT department or provide complete IT support for a fraction of the cost of staffing one yourself. This ensures that your environment runs predictably, optimally, and securely.

Combining IT expertise with industry experience gives you the best in Managed Services and Cloud Services. Contact us today and let us give you the insight you need to confidently step forward in modernizing your business technology.

Generic is not who you are. And it's not who we are, either.

## What makes Aktion unique?

- Unparalleled distribution and third-party application expertise
- We deliver high-value consultative services addressing business process improvement, including industry best practices and innovative technology solutions.
- For ERP software implementations, our proprietary Lean Implementation process ensures a successful go-live.
- We're a nationally recognized cloud and managed services provider solely focused on the distribution industry.
- Aktion is a trusted technology provider that delivers everything a distributor needs to drive transformation.

**Find out more about the Aktion difference and our Distribution industry expertise.**



Aktion Associates is a national ERP software reseller and IT infrastructure provider focused on the

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